



Job Title: Fresh Foods Buyer

Job Overview:

To source, procure, and manage fresh food products to ensure consistent availability, quality, competitiveness, and profitability, while minimizing waste and meeting Pick n Pay standards for food safety, quality, and customer value.

- **Key Responsibilities:**

- Plan and execute buying activities for fresh food categories (Produce, Bakery, Deli, Dairy, Meat).
- Forecast demand and ensure optimal stock levels to prevent out-of-stocks and overstocking.
- Source, appoint, and manage suppliers in line with company procurement policies.
- Negotiate prices, delivery terms, and service levels to achieve cost and margin targets.
- Monitor stock freshness, rotation, waste, and shrinkage and implement corrective actions.
- Support pricing and promotional planning in collaboration with marketing and store operations.
- Analyze sales, margin, waste, and supplier performance data and prepare reports.
- Ensure compliance with food safety, quality standards, and regulatory requirements.
- Work closely with stores, logistics, finance, and marketing teams to improve category performance.

LOJAF (PTY) LIMITED

Company Registration No. 873 of 2016

Directors: KD Dlamini, SM Ginindza, NK Mabuza, FK Tembe

1st Floor, Matsapha Link, Portion 3 of Plot 582 along College Road & Lihawu Street, Matsapha, Eswatini. PO Box 5727, Manzini

Telephone: (+268) 2518 5556

- **Key Performance Indicators (KPIs):**
 - Product availability / in-stock levels
 - Waste and shrinkage control
 - Gross margin performance
 - Sales growth by category
 - Supplier service level compliance
 - Promotional execution effectiveness

- **Minimum Requirements:**
 - Diploma or Degree in Procurement, Supply Chain, Business, or Retail Management (preferred).
 - 2–5 years' experience in buying or merchandising, preferably in fresh foods retail.
 - Strong negotiation, analytical, and planning skills.
 - Proficiency in Excel and retail buying systems.
 - Good communication and relationship-management skills.

- **Key Competencies:**
 - Commercial acumen
 - Attention to detail and quality
 - Results-driven and accountable
 - Customer-focused
 - Team player with strong interpersonal skills

- **Applications:**
 - Email applications to the following email addresses:
 - simelanelm@lojaf.net
 - ndwandwez@lojaf.net